

**NOAH WALLIAM**

***Business Development Manager***

Office Automation-2019

Adobe Illustrator

Adobe Photoshop

Negotiation

Public Communication

Teamwork

Email Marketing

Sales and Marketing

Google Analytics

Research

SEO

**SKILLS**

**CONTACT**

**ABOUT ME**

Professional Business Developer with more than five years’ Experience in Business Development Process. Involved in Product testing, Management and Development of new Business opportunities.

123 lorem st#1, location

**WORK EXPERIENCE**

+0 123 456 456 0

Air State Solution New York, USA

MANAGER

info@yourdomain.com

Developed and Implemented new marketing and sales plans and define the strategy for the next five years.

2018-2022

Twitter.com/username

Linkedin.com/username

Ensure that new clients will grow into a loyal customer based in special nick market by implementing new programs.

Facebook.com/username

www.yourdomain.com

Reviewed constantly the customer feedback and then suggested ways to improve the processes and customer service level which increase the customer satisfaction rate.

Successfully managed $2-$3 million Budget projects and Successfully achieved the project Schedule Goals.

Air State Solution Chicago, USA

ASSISTANT

2015-2018

Increase the Customer satisfaction rate by 25% by improving the customer service.

Planned, Supervise and coordinated daily activity of 3 junior business analysts.

Improved the communication with the marketing department to better understand the competitive Position.

Directed the creation and implementation of business continuity plan, and the management of Audit programs.

**SOFTWARE SKILS**

Improved the communication with the marketing department to better understand the competitive Position.

Increase the Customer satisfaction rate by 25% by improving the customer service.

WordPress

* Successfully managed $2-$3 million Budget Project and successfully achieved the project Schedule goals.

ASSISTANT

MANAGER

MANAGER

**ACHIVEMENTS**

Subject that we have studied in BBA are Business Communication, Marketing, Financial Management, Financial Accounting, Principles of Management, Cost Accounting, Data Base Management System, Principal of Marketing, Human Resource Management, Money and Banking, Micro Economics and Management information system.

University of Chicago, USA

University of Chicago, USA

Subject that we have studied in MCS are Data Base, Object Oriented Programming, Data Communication and Networking, C/C++, Software Engineering I, Software Engineering II, Artificial Intelligence, System Analysis and Design, Operating System, Visual Basic .Net and Finite Automata.

University of Chicago, USA

Subject that we have studied in MCS are Data Base, Object Oriented Programming, Data Communication and Networking, C/C++, Software Engineering I, Software Engineering II, Artificial Intelligence, System Analysis and Design, Operating System, Visual Basic .Net and Finite Automata.

BBA

2011-2015

BCS

2015-2018

MCS

2018-2022

**EDUCATION**

Available on Request

**REFERENCE**

URDU

SPANISH

FRENCH

ENGLISH

**LANGUAGES**

**HOBBIES**

First Position Holder Award (2007-2011)

Excellence in Customer Partnering Award (2011-2015)

Sales Individual and Business Development Award (2015-2018)

**AWARDS**

Association of Private Enterprise Education Association (2016-2018)

E-Business Association (2018-2019)

American Management Association (2018-2022)

**ORGANIZATION**

Music

Movie

Sport

Travel

Reading

Internet

Web / Graphics Design through Adobe Illustrator and Photoshop

2018-2022

2018-2022

Web Development Through Drupal and WordPress

**CERTIFICATES**

* Improved the communication with marketing Department to better understand the competitive Position.
* Developed and implemented new marketing and sales Plans and define the strategy for the next five years.